



## **Business Connexion enters into a strategic partnership**

### **Driving better product development processes**

With the increased focus of almost all industries on improved efficiency and cost reduction across operations and business processes, Business Connexion is introducing a proven workflow and product lifecycle management solution to the market.

It has signed a reseller agreement to provide sales, implementation and support services for Australian software vendor Just OnePlace (J1P). Its product lifecycle management (PLM) and workflow solutions are proven in a wide range of industries, while –like Business Connexion – the company is a Microsoft Gold-certified partner.

While workflow software is growing in acceptance with wide recognition of the value it adds in any process-driven organisation, it is the PLM solutions which Mothusi Lukhele, group executive: client engagement coastal and international, finds particularly exciting. “J1P provides a comprehensive suite of business solutions for any organisation involved in the production and development of fast-moving-consumer-goods. The solutions transform an organization’s product lifecycle management with processes and services that expand intellectual capital, reshape revenue-generating capabilities and equip partners to collaborate across the value chain,” he explains.

Named OnePlace, the browser-based solution allows users to manage and track products through an entire lifecycle, from conception through to production. “OnePlace incorporates functional ‘document sets’ that allow for the capture of design information, communication and collaboration. As a result, it brings together all elements of product development, including external partners, into a consistent workflow. This provides for complete reporting and better management of products, with central storage of design specifications, images, price lists and communications,” Lukhele says.

He anticipates demand for the solution in the retail, FMCG and manufacturing industries. “OnePlace is proven to reduce the cost of development, design, manufacture and marketing processes for new products. More than ever, today’s environment demands this level of efficiency to drive profitability and sustainability; already we are working on several leads likely to result in announcements in the near future,” he notes.

In addition, Lukhele says OnePlace’s workflow solution allows the creation of workflows to drive business processes and project schedules.

OnePlace technologies integrate with existing in-house Enterprise Resource Management (ERP) solutions. Built on and integrated into the Microsoft platform, it provides users with a common look and feel and 'one touch' deployment.

J1P CEO Winston Teperson says the company is pleased to enter the South African market with a proven partner. "Business Connexion has the depth of experience in providing Microsoft solutions, as attested to by its various Microsoft Gold Partner certifications. It also brings breadth of market reach, through its extensive engagements with the private and public sector. With software which is demonstrated to improve the efficacy of essential business processes, the future looks bright for a mutually beneficial partnership based on value creation."

### **About Business Connexion**

Business Connexion (Pty) Ltd is a leading black empowered integrator of innovative business solutions based on information and communications technology (ICT). With over 5000 employees and a track record spanning 29 years, Business Connexion runs mission-critical ICT systems and manages products, services and solutions for JSE listed and key public sector organisations, parastatals and medium-sized companies. Business Connexion has a unique business model that represents the company's approach to configuring and integrating business solutions which we develop and implement by drawing on expertise from entrenched competencies across the organisation. In order to deliver a world-class service Business Connexion has developed strong relationships and attained top-level certification with many of the world's leading ICT suppliers. For more information visit [www.bcx.co.za](http://www.bcx.co.za)

### **About JustOne**

Just OnePlace is an Australian company that has been operating since 1996 with offices in Sydney and New York serving clients in Australia, New Zealand, Asia, Europe, South Africa and America. The company provides implementation, project management, consultancy and training services and is a Microsoft Gold certified Partner as well as a Microsoft Independent Software Vendor (ISV). For more information visit: [www.j1p.com.au](http://www.j1p.com.au)

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